



HR RELATED  
SERVICES

# NFT CONSULT



🔍 RECRUITMENT

## Staff Recruitment

TALENT THAT FITS, PERFORMS, AND STAYS

Finding the right person is both an art and a science. NFT Consult combines deep market knowledge, rigorous screening methodologies, and an extensive talent network to present only the most suitable candidates, dramatically reducing your time-to-hire and the cost of a wrong appointment.

- ✓ Executive Search
- ✓ Volume Recruitment
- ✓ Psychometric Assessment
- ✓ Deep Market Knowledge
- ✓ Pan-African Talent Network



**THE CHALLENGE**

## A Wrong Hire Costs Far More Than A Slow Search

The cost of a bad hire extends far beyond the salary paid, it includes lost productivity, team disruption, management time, and the expense of replacing them. Yet many organisations still rely on reactive, shallow recruitment processes that prioritise speed over quality, or talent networks too narrow to surface the best available candidates in the market.



### Slow Time-to-Hire

Lengthy recruitment cycles leave critical roles vacant, straining existing teams and delaying key deliverables while the search drags on.



### Shallow Talent Pools

Limited networks mean the same candidates circulate repeatedly, while the best passive talent, not actively job-hunting, is never reached.



### High Early Attrition

Poor cultural and competency fit during shortlisting leads to new hires leaving within the first year, at significant cost to the organisation.

**20+**

YEARS IN HR

**500+**

CLIENTS SERVED

**4**

COUNTRIES ACTIVE

**8**

SECTORS COVERED

**RECRUITMENT SERVICES**



### Executive Search

Confidential, targeted search for senior leadership and specialist appointments, drawing on our regional networks to identify exceptional candidates, including those not actively seeking a new role. Each search is conducted with complete discretion and delivered with a structured written assessment of each shortlisted candidate.

C-Suite & Director

Confidential Search

Passive Candidates

Written Assessments



### Volume Recruitment

High-throughput candidate sourcing, screening, and processing for organisations requiring multiple hires simultaneously. Our team manages the full pipeline, from job advertising and initial screening through to final shortlisting, efficiently and cost-effectively at scale.

Bulk Hiring

Structured Screening

Assessment Centres

Fast Turnaround



### Psychometric and Competency Assessment

Validated psychometric and competency-based assessment tools that evaluate candidates beyond their CV, measuring aptitude, personality fit, leadership potential, and role-specific competencies, giving you the confidence to appoint with evidence.

Psychometric Testing

Competency Interviews

Role Fit Analysis

Leadership Assessment



WHY NFT CONSULT

# 20 Years of Market Knowledge, at Your Service

Great recruitment requires a depth of market knowledge, an honest understanding of candidate quality, and the discipline to hold a high bar. With over two decades placing talent across East Africa, NFT Consult brings a talent network, screening rigour, and industry insight that consistently surfaces better candidates, faster.



### Deep Talent Network

An active database of pre-vetted professionals across East Africa, built over 20 years, enabling fast access to passive and active candidates.



### Rigorous Screening

Every shortlisted candidate is reference-checked, qualification-verified, and competency-assessed before being presented to you.



### Sector Expertise

Specialist knowledge across financial services, telecoms, NGOs, manufacturing, healthcare, and eight other key sectors across the region.



### Faster Time-to-Hire

Our established pipeline and process means we can present a quality shortlist significantly faster than internal recruitment efforts.



### Structured Candidate Reports

Every shortlisted candidate is accompanied by a written assessment covering competency, cultural fit, and our recommendation.



### Placement Guarantee

If a placed candidate does not work out within the agreed guarantee period, we will conduct a replacement search at no additional cost.

OUR RECRUITMENT PROCESS



#### Role Briefing

Deep-dive discussion on the role, team, culture, and ideal candidate profile.



#### Sourcing & Screening

Active candidate search, initial screening, and psychometric assessment.



#### Shortlist & Report

Quality-controlled shortlist with written candidate assessments submitted.



#### Offer & Onboarding

Offer negotiation support and post-placement follow-up to ensure success.

## Find the Right Person, The First Time

Share your role brief with us today. Our consultants will outline the search approach, expected timeline, and the screening process we will apply to find your ideal candidate.

Start a Recruitment Search

GET IN TOUCH

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